

### Oil Capital Conference

Building Value in the North Sea 21<sup>st</sup> September 2016



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### JERSEY OIL®GAS Growth Focused UK Oil and Gas Company

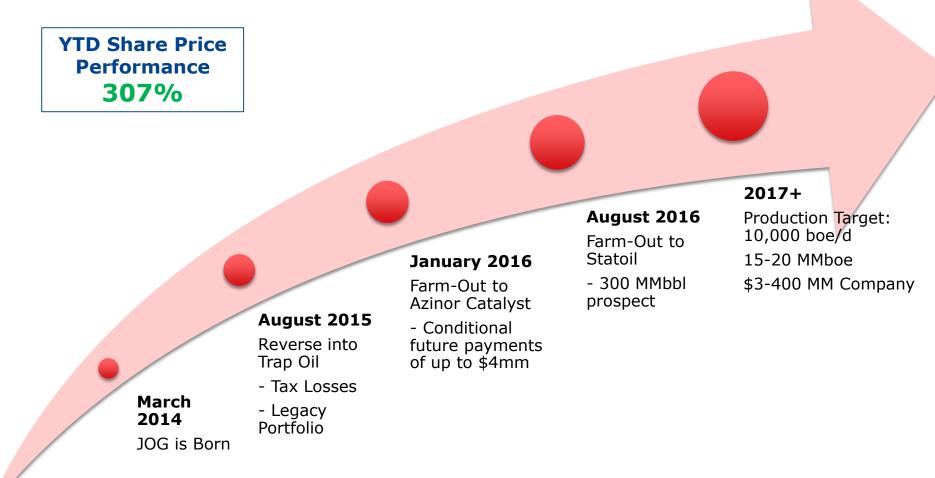
- AIM listed company focused on building a low-cost, high value company
- Experienced management team
- Creation of shareholder value:
  - Acquisition of production assets
  - Through existing portfolio
- Valuable exploration acreage:
  - Licence P.2170- High impact farm-out to Statoil, with cash receipt and well carry
  - Licence P.1989 Conditional future payments of up to \$4mm
  - ▶ Licence P.2032– Disputed claim for £1mm against Total E&P UK
- £24mm tax losses to enable competitive bids
- Key management have significant shareholdings (17.2%)
- Indicative bank funding support
- Debt free with no material liabilities
- Low G&A

AIM Listed	JOG
Market Cap	£3.27 MM
Share Price	38p
Shares Outstanding	8.39 MM

#### **JOG Management Core NAV Estimates**

Value/Share (pence/share)	49	1,104
Total	4.1	92.6
H1 2016 Cash	0.6	0.6
P.2032 Total Claim	0	1
P.1989 Conditional Payment	0	2.8
Tax Loss Value (undiscounted)	0	9.6
P.2170 Value*	3.74	78.3
	Low £ MM	High £ MM





3 – 5 Year Plan

### JERSEY OIL&GAS Board and Key Management

#### Non-Exec.



Marcus Stanton, Non Exec. Chairman Strengths: Investment Banking, Finance, Corporate Governance

- ۵ COO, Global Capital Markets, Robert Flemina & Co.
- ð. Director of Hill Samuel & Co, Corporate Finance
- Numerous NED roles including ٥. Cardinal Resources
- ۵ Fellow of Institute of Chartered Accountants in England & Wales and Chartered Fellow of Chartered Institute for Securities and Investment



Andrew Benitz, CEO Strengths: Commercial, Corporate, Team Management

CEO, Longreach Oil and Gas

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- ۵ COO, Longreach Oil and Gas
- Deutsche Bank (Oil and Gas ۵ Corporate Finance, ECM)
- Founder, Titan Properties
- BComm (Hons) Edinburgh and ۵ University of Alberta

#### **Directors**



Ron Lansdell, COO Strengths: Geophysics, Exploration Project Execution, Commercial

- ٥. Vice President of Exploration, Longreach Oil and Gas
- ٥. ENI (Nigeria, Kazakhstan and UK)
- BHP Petroleum (Western Australia) ۵.
- ٥. Elf Aquitaine (Norway, France, Syria)
- QGPC (Qatar) ٥.
- ٥. Fellow of the Geological Society of London
- ۵ University of London, BSc Geology



Scott Richardson Brown, CFO Strengths: Finance, Corporate, Investor Relations, Commercial

- Oualified as an Accountant with ۵ PWC
- Partner of Oriel Securities Ltd. 0
- ۵. Director for CSR plc
- Director of Ascent Resources plc ۵.
- Fellow of the Institute of Chartered ٥. Accountants in England & Wales



Frank Moxon, Non Exec. Director Strengths: Management, Corporate Governance, Capital raising, M&A

- Cove Energy Plc, Senior Independent ð Director
- Williams de Broë Plc, Head of Corporate Finance and Natural Resources
- BSc in Economics and is a Chartered Fellow of the Chartered Institute for Securities and Investment
- ۵ Fellow of the Energy Institute and a member of the Petroleum Exploration Society of Great Britain



**Dr Satinder Purewal, VP Technical** Strengths: Petroleum Engineer

- ۵ Shell (Responsible for European Reserves Assurance and Global Reserves Training)
- ۵ Fellow of the Institute of Physics, Fellow of the Energy Institute ۵
  - Member of SPE, SPEE and a Chartered Engineer (CEng)
- ð Imperial College, MSc, PhD and visiting Professor of Petroleum Engineering

#### **Senior Management**



#### Clive Needham, VP Business Development Strengths: Geology, Commercial Management

- ۵ ENI (Aberdeen, London, Jakarta and Milan)
- ۵ Amoco (UK)
- ۵ Getty Oil (China) ø
- PetroFina (Norway, Vietnam)
- ۵ University of London, BSc Geology and Physics
- ۵ Fellow of the Geological Society of London and Chartered Geologist



Martin David, Exploration and Licences Strengths: Geology, Exploration Management (All North Sea)

- ۵ Suncor Energy (UK)
- Petro-Canada (UK) ۵
- ٥. Veba Oil & Gas
- Deminex ٥
- ۵ Unocal

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University of London, BSc Geology

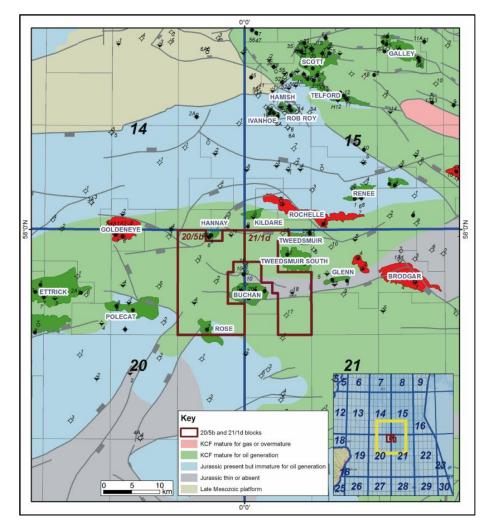


## A High Potential, High Value Farm-Out to Statoil

Licence P.2170

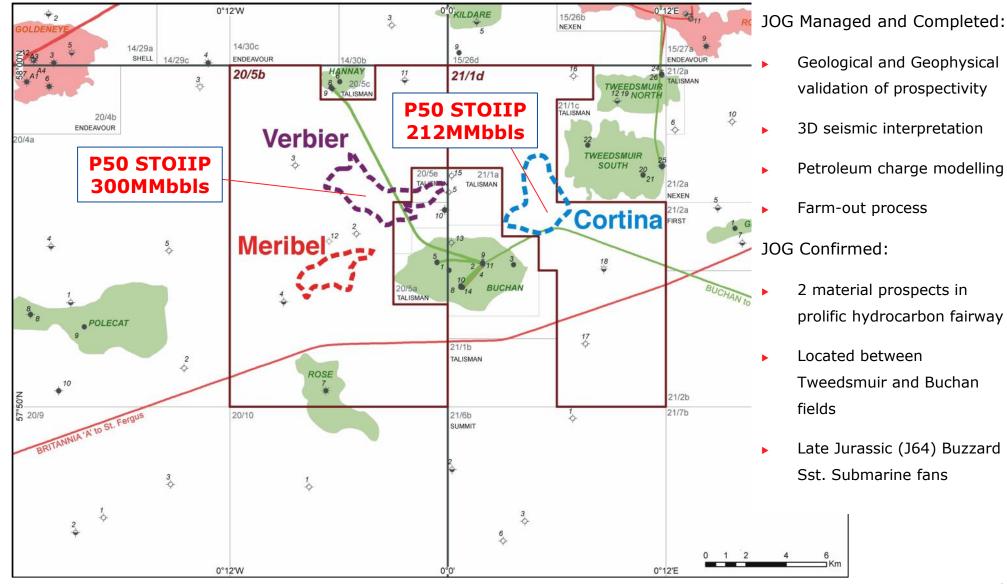
### JERSEY OIL&GAS Licence P2170 Blocks 20/5b & 21/1d

- JOG and CIECO have signed an SPA with Statoil
- Statoil to earn 70% WI and Operatorship, and the option to drill a well in 2017/2018
  - ▶ JOG to retain 18% WI
  - ▶ JOG continues to benefit from 10% carry from CIECO
- Entry fee \$2mm, 60% payable to JOG\*
- Well cost carry to a cap of \$25mm
  - Carry Value to JOG of \$4.5m
- Exit fee of \$2.5mm in the event Statoil does not elect to drill the well



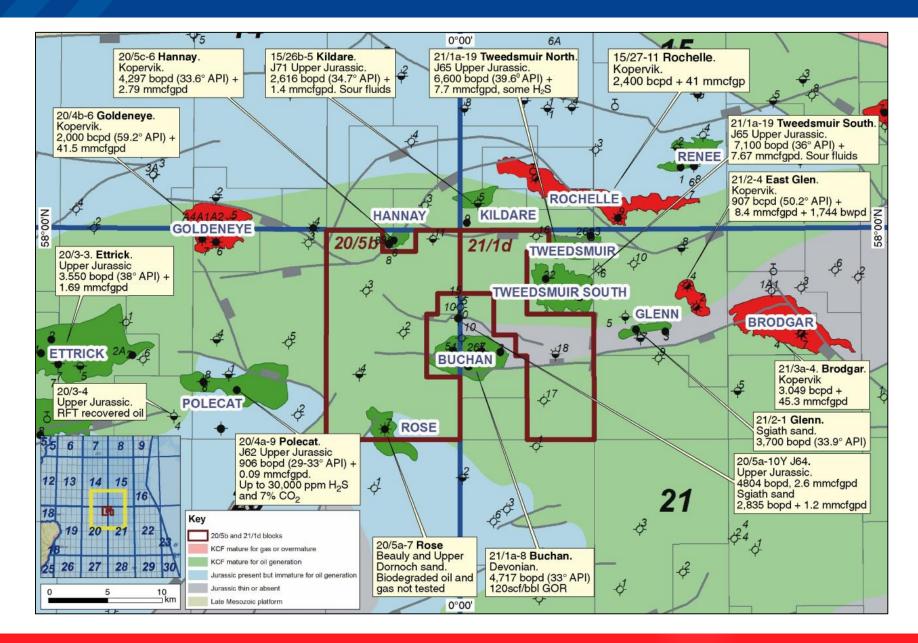
<sup>\*</sup> Further to the Company's settlement agreement with certain historical creditors (as announced on 25th June 2015), 60 per cent. of, *inter alia*, the net proceeds to Jersey Oil & Gas derived from the P.2170 Licence will be payable to the Company's partners in the Athena asset (the "Athena Consortium") 7

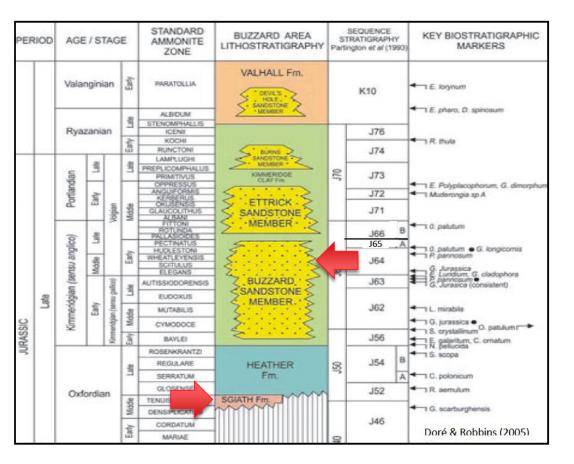




Note: JOG Management Resource Estimates

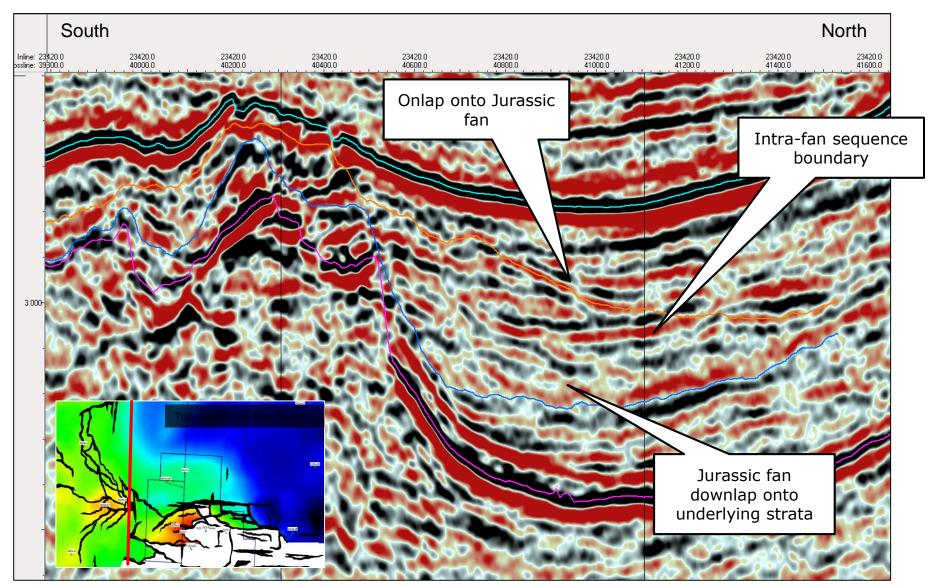
### JERSEY OIL®GAS Surrounding Hydrocarbon Occurrences





- Stratigraphic re-interpretation of 12 wells
- Nomenclature not formalised
- Buzzard Sst. Package (J56-J65)
- Ettrick Sst. Package (J66-J73)
- Unconformity at base of J64
- Multiple sandstone units recognised:
  - Buzzard Sst J64
  - Buzzard Sst J65
  - Ettrick Sst J66
  - Ettrick Sst J71-72

# JERSEY OIL&GAS Seismic Line – Verbier Prospect Interpretation



Seismic Courtesy of CGG



- Extensive 3D seismic interpretation and technical studies undertaken by JOG have confirmed significant prospectivity
- Management's valuation analysis on a P50 gross recoverable resource of 117 MMbbls for the Verbier prospect indicates a potential gross NPV10 value of £435 mm
- JOG's management estimates a potential P50 net value to JOG of £78m or £9/share if the next phase of exploration is successful

				P50 Gross Resources MMbbl					Potential Value to Gross Field ValueJOG			
		JOG Working			Recoverable	Chance of	Risked	Oil Price	NPV10	Value/boe		Per Share
	-	Interest	Oil/Gas	STOIP	Resources	Success	Resources	Assumption \$	£m	£	£M	(p/share)
Verbier P	Prospect	60%	Oil	300	117.3	26%	30.5	50	435.0	14.3	78.3	933

In the event of success, JOG estimates gross risked NPV(10): £435mm (£78mm net)



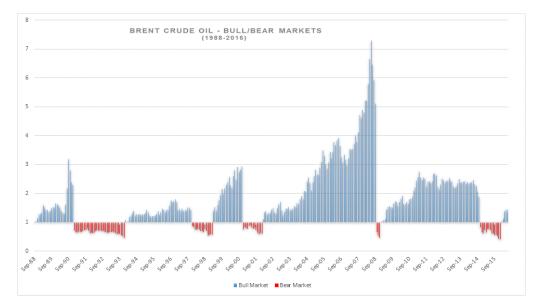
## **Production Strategy**

### Identification, Evaluation, Acquisition

#### Simple Cash Generative Strategy Experienced Team To Execute It

- Geographically focused on UK producing oil and gas assets
- Mature oil and gas basin in a "Buyers Market"
  - Majors, Utilities and Large Independents rationalising their portfolios – plenty of opportunities
- Predominantly seeking non-operated interests
  - Low down-side risk
  - Low cost G&A
- Strong economic rationale
  - IRRs of 15%+
  - Healthy cash generation
  - Light leverage
  - Low OPEX
  - Conservative approach to decommissioning liabilities
  - Upside potential from increase in the oil price (graph)
  - Significant dividend potential in the medium term

#### Has the Next Bull Market Begun?



Brent Crude Bull/Bear Markets Over Last 30 Years

Source: Bloomberg Brent Crude (ICE) Index from 1998-Present

### JERSEY OIL&GAS North Sea Asset Acquisition Rationale

- A prolific province with 330 producing oil and gas fields
  - Long life, low cost fields
  - Field life extensions have been proven to be possible
  - Significant remaining recoverable reserves estimates from 5-20bn barrels
- Low oil price periods drive costs down
  - Rig rates down as much as 75%
  - Average operating costs are down 30-40%
- Fiscal improvements with strong government support
  - Headline taxes have been slashed to 40% from a high of 81%
  - Clarity provided over decommissioning tax relief
  - OGA MER Programme to extend life of fields and infrastructure
- Heavy infrastructure already in place
- There is an active market in North Sea production assets
  - Excellent opportunities to acquire stable and increasing revenue streams
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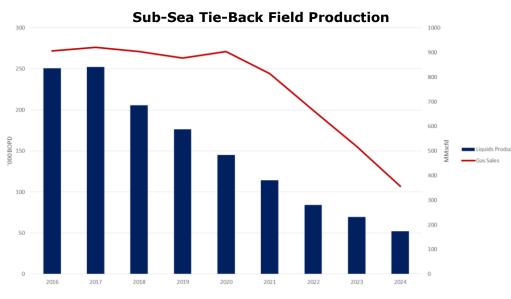
North Sea production remains financeable through both equity and debt markets

#### Conclusion: The UKCS North Sea region has a robust and healthy future

ERSEY OIL&GAS UKCS Market Opportunity – Plenty To Play For

#### **UKCS Production Snapshot**

- 330 producing oil and gas fields in the UKCS
- 2015 DECC production figures:
  - Offshore liquids 0.93 MMbbls/day with 3.8 Bscf/d associated gas
  - Dry gas production 3.5 Bscf/d
- 28 Operators; 63 oil and gas companies
- 273 installations in operation (OGA Installation Update, December 2015)



#### JOG selected fields of interest

Field Type	Primarily sub-sea tie backs
No. of Fields	43
Total Working Interests	148
Remaining Liquids	635 MMbbls
Remaining Gas	3,084 Bcf
Remaining Oil Equivalent	1,179 MMBOE
Production	250,000 bopd

Total Value	8.47 US\$BII 14.82 US\$Bn
Remaining Gas Value <sup>1</sup>	8.47 US\$Bn
Remaining Liquids Value <sup>1</sup>	6.35 US\$Bn

#### **JOG Production Target**

- Working Interests in 6-10 Producing Fields
- 10,000bopd net production
- Reserves target of 15-20MMbbls

<sup>1</sup> Calculated using \$10/bbl for liquids and 37.7p/Therm price for gas



- JOG has built an excellent working knowledge of the UKCS complemented by decades of management experience within the North Sea region
- ▶ JOG is active on most of the UKCS sales processes and actively pursuing off-market deals
  - Active in 14 sales processes involving more than 40 field interests
  - Strong pipeline of asset opportunities
- We have screened, evaluated and bid on a number of opportunities and worked alongside significant financial partners that are comfortable with how we operate professionally
- As a 'clean' vehicle with an experienced industry management team, JOG represents an attractive proposition for those seeking exposure to UKCS production assets
- We believe it is a very opportune time to be pursuing a production-led acquisition strategy within the UKCS

Survey OIL&GAS Building Value from the Start

- JOG team has delivered:
  - Licence P.2170 High Impact Farm-Out to Statoil, with cash receipt and well carry
    - ▶ Good Potential to add significant shareholder value with successful drilling
  - Licence P.1989 Future conditional payments of up to \$4mm following sale to Azinor Catalyst
- We have a Clear Strategy to build long-term shareholder value
  - UKCS North Sea production focused oil and gas company
  - £24m of attractive tax losses available
  - Key management have significant shareholdings (17.2%)
    - Aligned with all shareholders
  - Indicative bank funding support
  - Debt free with no material liabilities
  - Operating under a low G&A environment

## **Building Investor Returns in North Sea Oil and Gas**